



The Cooperative Purchasing Connection requests the Board of Directors to take action and approve the following contracts:

NEW AWARDS

Contract	Category	Description/Discount	Contract Type	Location	Effective
Geneva Capital	Professional Services	Lease financing solutions	Neg. Agreement – CPC; New Award	Alexandria, MN	9/1/2016
H&B Specialized Products	Facilities/B&G/Athletics	Athletic equipment, wall mats, lockers; 5% off athletic equipment and wall mats, 42-62% off of lockers.	RFP – CPC; New Award	Eden Prairie, MN	1/1/2017
Seating & Athletic Facility Enterprise (SAAFE)	Facilities/B&G/Athletics	Bleachers: telescopic seating (indoor), outdoor grandstands and aluminum bleachers, pre-fabricated press boxes.	RFP – CPC; New Award	Ellendale, MN	1/1/2017
Tierney Brothers, Inc.	Technology	Interactive technology solutions, support and installation services; discounts range from 2-48% off list price.	RFP – CPC; New Award	St. Paul, MN	1/1/2017
Konica Minolta	Technology	Copiers/Managed Print; pre-determined member pricing	IFB – AEPA; New Award	National	3/1/2017
Kyocera	Technology	Copiers/Managed Print; pre-determined member pricing	IFB – AEPA; New Award	National	3/1/2017
Techline Lighting	Athletics	Sports Facility Lighting; pre-determined member pricing	IFB – AEPA; New Award	National	3/1/2017
WTI/Tremco	Facilities/B&G	Roofing Envelope Solution; pre-determined member pricing	IFB – AEPA; New Award	National	3/1/2017
Fisher Tracks	Facilities/B&G/Athletics	Polyurethane track surfaces, installation, and maintenance; 5% discount.	RFP – CPC; New Award	Iowa	3/1/2017
SwedeBro	Facilities/B&G	Resinous concrete flooring systems; 10% discount per system, 10% discount on installation and labor, offers large project volume discounts (1-5%).	RFP – CPC; New Award	Ham Lake, MN	3/1/2017
Paper 101	Cut Paper	White and colored cut paper	RFP – CPC; New Award	Iowa	4/1/2017
OPG-3	Software	Premise based enterprise content management solution; CPC exclusive pricing.	RFP – CPC; New Award	Eagan, MN	4/1/2017
Laser Systems	Software	Premise and cloud based enterprise content management solution; CPC exclusive pricing.	RFP – CPC; New Award	Fargo, ND	4/1/2017

Hiller Commercial Floors	Facilities/B&G	Commercial grade carpet and resilient flooring, accessories, and installation services; 25% discount on wide variety of brands.	RFP – CPC; New Award	Rochester, MN	4/1/2017
Altoz, Inc.	Facilities/B&G	Commercial grade zero-turn lawn mowers and accessories; 10% discount.	RFP – CPC; New Award	Greenbush, MN	5/1/2017

Contact Sarah Ness at sness@ssc.coop for more information.