



COOPERATIVE PURCHASING

Providing best value purchasing solutions

1 Purchasing
Contacts
New Contract

2 Copiers
Services
Copy Paper
Office Supplies
Vehicles

3 Buildings
& Grounds
Furniture

4 Technology
Equipment &
Supplies
Interactive
Whiteboards

5 Software
& Web-Based
Classroom
Supplies



Cooperative Purchasing is a long-standing program designed to save members time and money. This guide provides basic information including discounts and contacts. For more information, log onto: www.purchasingconnection.org

Your Cooperative Purchasing Team

Dale Walston
Director of Operations
Email: dwalston@ssc.coop
(800) 657-6996 ext 102

Katie Schmitt
Cooperative Purchasing Assistant
Email: kschmitt@ssc.coop
(800) 657-6996 ext 122



★ NEW CONTRACT - K2 Logistics



K2 Logistics is your one-stop solution for shipping - inbound and outbound. Not only can members send items, print labels, order envelopes/boxes, and schedule pick-ups at multiple locations, you can also reduce the cost of shipping when placing orders with companies. The Shipping & Handling line item on an invoice is now a cost you can control.

Current Contracted Discounts

Fed Ex* Small Pack/Express Shipping:
Standard and Overnight - 51% off
2 Day and Express Saver - 36% off
Ground 1-10 lbs. - 8% off
Ground 11-150 lbs. - 15% off

Freight on Pallets and full Truckloads:
Midwest to Midwest - 75% off
Midwest to outside Midwest - 70% off
Outside Midwest to Midwest - 70% off

*Fed Ex currently provides the lowest price -carrier is subject to market changes

For a shipping quote or to set up an account, contact: Samantha Maaske
Phone: 888-886-0780
Fax: 651-209-3835
Email: smaaske@k2logistics.com

Copiers



KONICA MINOLTA

Konica-Minolta Dealers - +

A+ Imaging

Contact: Matt Vanderplas
507-292-8888
mvanderplas@aplusimaging.com



Marco

Contact: Mike Bockelman
800-892-8548 ext. 7503
mike.bockelman@marconet.com



Metro Sales, Inc.

Contact: Aaron Moeckly
507-285-0039
amoeckly@metrosales.com



Kyocera-Mita Dealers - +

Coordinated Business Systems

Contact: David Fischer
800-852-9084
davidf@coordinated.com



Tri-State Business Machines

Contact: Mike Rand
608-780-9923
mike@tbsm.com



Services

Commerce Bank - **

ControlPay® Advance
Automated Accounts Payable System
Rebate program
Contact: Peter Oberle
651-688-7878 or Peter.Oberle@CommerceBank.com



Kinetic Leasing- *

Financing and Leasing Services
Discount: lower fees
and free comparisons
Contact: Dan Saville
800-558-7337 or dsaville@kineticlease.com



Copy Paper



Order May- August 2012 - *

Discount: varies by product and quantity;
order form available in May
Contact: Katie Schmitt
kschmitt@ssc.coop

Vehicles

Mid-State Auto Auction -**

Discount: 5% off seller's fee
Contact: Dee Sullivan
800-458-5506
dee.msanyam@arvig.net



Nelson Auto Center - *

Discount: up to \$6,000
below dealer invoice
Contact: Gerry Worner
800-477-3013 or gerryworner@nelsondodgegmc.com



Office Supplies

OfficeMax - *

Discount: Average
of 57% off; Free
shipping and next
day delivery on most items
Contact: Laura Hartsell
612-296-9887 or laurahartsell@officemax.com



OfficeMax®



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** Contract is a preferred vendor agreement negotiated by MSC

+ Contract is result of AEPA or E&I bid

Contract is result of SSC bid

Contract is a preferred vendor agreement negotiated by SSC

Buildings & Grounds

Acme Electric - **

Tools, Equipment, and Sharpening Services

Discount: up to 10%

Contact: Steve Laturnus

800-732-4287 or slaturnus@acmetoolcrib.com



Beckley's -

Mobile Shredding Service

Discount: Special pricing and services for SSC members

Contact: Greg Schliesman

507-282-8659 or greg@beckleysinc.com



Fisher Tracks - +

Rubberized Track Surfaces & Restoration

Discount: varies by project

Contact: Jordan Fisher

800-432-3191 ext. 12 or info@fishertracks.com



Grainger - +

Industrial supplies, MRO equipment, Tools and Materials

Discount: Member pricing on the 1000 item core list and GE lamps, bulbs and ballasts. Additional discounts available for non-core items.

Contact: Andrew Kuebler

Fax: 610-523-5592

andrew.kuebler@grainger.com



Midwest Playscapes - *

Playground Equipment & Park Amenities

Discount: 5% - 17%

Contact: Tom Witek

800-747-1452 or playscapes@earthlink.net



Polaris - +

Utility Vehicles

Discount: 10% off the Ranger line

of Polaris vehicles and up to 20% off accessories

Contact: Sheila Shaughnessy

763-417-8659 or sheila.shaughnessy@polarisind.com



Sports Surfaces Distributing/Robert Cohen - +

Hardwood & Synthetic Flooring, Track Restoration

Discount: varies by project

Contact: Linda Jones

877-395-1978 or ljones@sport-surfaces.com



The Retrofit Companies - **

Recycling Services

Discount: varies by item

Contact: Michelle Gwin

Phone: 800-795-1230 or mgwin@retrofitcompanies.com



Tremco - +

Roofing Products and Management

Discount: varies by project

Contact: Craig Hulbert

952-835-5667 or chulbert@tremcoinc.com



TRIDIM Filter Corporation - **

Discount: 25% - 45%

Contact: Bob Harken

612-978-4756 or b.harken@tridim.com



Furniture

OfficeMax - *

Office Furniture and Equipment

Discount: varies by product

Contact: Laura Hartsell

612-296-9887

laurahartsell@officemax.com



Scholastic Equipment Company - *

School Furniture and Equipment

Discount: ranges from 25%-53%

Contact: Mike Howard

507-236-5569

mhoward_scholasticequip@yahoo.com



School Specialty - +

School Furniture and Equipment

Discount: at least 6%

Contact: John Burman

507-674-3582 ext. 81083

jburman@schoolspecialty.com



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Technology Equipment & Supplies

CDI - *

Remanufactured Computers
Discount: up to 15% off
Contact: Josh Chavarie
888-226-5727, ext. 716
chavarie@cdicomputers.com



CDW-G - +

Technology Equipment
Discount: 2% - 13% off, free shipping
Contact: Oleg Krylov
866-770-0358
olegkry@cdwg.com



MNJ Technologies Direct - +

Technology Equipment
Discount: 7% off list price
Contact: Chris Mitchell
800-870-4340 ext. 8361
cmitchell@mnjtech.com



NDR Cables and Networks - **

Cabling and Networking Supplies
Discount: up to 60%
Contact: Lance Moon
888-637-2225
lmoon@ndrcables.com



OfficeMax - *

Technology Equipment
Discount: varies by product, free shipping
Contact: Lyndsay Abney
800-425-0977 ext. 1105322
lyndsayabney@officemax.com



Partstock - *

Remanufactured Computers
Discount: 20% below list price
Contact: Devang Shah
877-928-4800 ext. 218
dshah@partstock.com



Reason Computers - *

Discount: 45% off list price
Contact: Tom Morton
800-800-4860
tmorton@reasonco.com



Scott Electric - **

AV and Stage Lamps
Discount: up to 77%
Contact: Mark Troutman
800-442-8045 ext. 1505
sld@scottelectric.com



Tech Depot - **

Technology Equipment
Discount: 1% - 7% above cost; Free shipping
Contact: Sean Raby
800-625-9866 ext. 7259
sraby@techdepot.com



Tierney Brothers - *

Audio Visual Products
Discount: 5% - 39%
Contact: Andrew Polehna
800-933-7337 ext. 319
coop@tierneybrothers.com



Interactive Whiteboards

BG Innovations - *

eInstruction Interactive Whiteboards and Accessories
Discount: 7% - 33%
Contact: Tim Franke
888-688-0759 ext 710
tim@bgi-usa.net



Tierney Brothers - *

SMART Interactive Whiteboards
Discount: 20%
Contact: Andrew Polehna
800-933-7337 ext. 319 or coop@tierneybrothers.com



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Software & Web Based

AESOP - **

Automated Substitute Placement
Absence Management Service
Discount: 10%
Contact: Spencer Sunde
Phone: 610-727-0313
ssunde@frontlineplacement.com



Knowledge Delivery Systems -

Online Professional Development
Price: \$55 for 10 clock hours - CEUs
800-728-0032
SSC@kdsi.org



AppliTrack- **

Web-Based Applicant Tracking
Discount: varies by package
Contact: Chris Hoehn
866-667-1277 ext. 104
chris@generalasp.com



PC Mall Gov - *

Microsoft, Adobe, Filemaker,
and Symantec Software
Discount: varies by license
Contact: Sagarika Podder
800-625-5468 x38781
Sagarika.Podder@pcmallgov.com



Honeywell Instant Alert - *

Student Notification Systems
Price: \$2.30 per seat
Contact: Mark Wolle
612-802-4090
mark.wolle@honeywell.com



Study Island & Reading Eggs - **

MCA Test Preparation Software
Discount: 15% discount on new
subscriptions and a 10% discount
on renewals and add-ons
Contact: Andrew Zierman
800-419-3191 ext. 7671
andrew.zierman@studyisland.com



Journey Ed - **

Microsoft products
Price: discount varies
Contact: Amrita Sethi
800-874-9001 ext. 12507
asethi@journeyed.com



Reading Eggs is an online reading
program that makes learning essential
reading skills a fun and motivating
experience for 4 – 8 year olds.
Contact Andrew Zierman for more
information.



Classroom Supplies

Acme Electric - **

Tools and Equipment
Discount: up to 10%
Contact: Steve Laturnus
800-732-4287
slaturnus@acmetoolcrib.com



BSN Sports/US Games - +

Athletic and P.E. Products
Discounts: 8-35%
Free shipping on most items, refer to
quote #: 29332
Contact: Nate Wood
800-527-7510 ext. 7514
nwood@sportssupplygroup.com



LanSchool- **

Classroom Management Software
Discount: 25% discount
Contact: Micah Larsen
877-370-5546 or micah@lanschool.com



Lightspeed - *

Amplification Solutions
Discount: 22% or more
Contact: Ken Engstrom
888-573-7887
ken.engstrom@lightspeed-tek.com



Midwest Technology Products - +

Industrial Supplies
Discount: 10%; free shipping
Contact: Sarah Cruz
800-831-5904 ext. 3120
scruz@midwesttechnology.com



Nasco - **

Classroom Supplies
Discounts: 10 - 20% on select catalogs
Contact: Dave Johnson
800-558-9595
quotes@enasco.com



School Specialty - +

Consumable School Supplies
Discount: 36% off list price on most
catalogs; free shipping on
orders of \$49 list price or more
Contact: John Burman
507-674-3582 ext. 81083
jburman@schoolspecialty.com



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