



# COOPERATIVE PURCHASING

Providing best value purchasing solutions

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Cooperative Purchasing is a long-standing program designed to save members time and money. This guide provides basic information including discounts and contacts. For more information, log onto: [www.purchasingconnection.org](http://www.purchasingconnection.org)

## Your Cooperative Purchasing Team

Dale Walston  
Director of Operations  
Email: [dwalston@ssc.coop](mailto:dwalston@ssc.coop)  
(800) 657-6996 ext 102

Katie Schmitt  
Cooperative Purchasing Assistant  
Email: [kschmitt@ssc.coop](mailto:kschmitt@ssc.coop)  
(800) 657-6996 ext 122



## ★ NEW CONTRACTS



Coming Soon...

ControlPay® Advance Automated Accounts Payable System  
Contact: Peter Oberle, National Account Executive  
(651) 688-7878  
[Peter.Oberle@CommerceBank.com](mailto:Peter.Oberle@CommerceBank.com)

Industrial supplies, Maintenance/Repair/Operational (MRO) equipment, Tools and Materials  
Grainger Discount: Member pricing on the 1000 item core list and GE lamps, bulbs and ballasts. Additional discounts available for non-core items.



Contact: Andrew Kuebler  
Fax: 610-523-5592  
[andrew.kuebler@grainger.com](mailto:andrew.kuebler@grainger.com)



**MSAA**  
Mid-State Auto Auction

MSAA Discount: 5% off seller's fee  
Contact: Dee Sullivan  
800-458-5506  
[dee.msaaanym@arvig.net](mailto:dee.msaaanym@arvig.net)

## Copiers



KONICA MINOLTA

Konica-Minolta Dealers - +

### A+ Imaging

Contact: Matt Vanderplas  
507-292-8888  
mvanderplas@aplusimaging.com



### Marco

Contact: Mike Bockelman  
800-892-8548 ext. 7503  
mike.bockelman@marconet.com



### Metro Sales, Inc.

Contact: Aaron Moeckly  
507-285-0039  
amoeckly@metrosales.com



Kyocera-Mita Dealers - +

### Coordinated Business Systems

Contact: David Fischer  
800-852-9084  
davidf@coordinated.com



### Tri-State Business Machines

Contact: Mike Rand  
608-780-9923  
mike@tbsm.com



## Leasing Services

### Kinetic Leasing- \*

Financing and Leasing Services  
Discount: lower fees  
and free comparisons  
Contact: Dan Saville  
800-558-7337 or dsaville@kineticlease.com



## Vehicles

### Nelson Auto Center - \*

Discount: up to \$6,000  
below dealer invoice  
Contact: Gerry Worner  
800-477-3013 or gerryworner@nelsondodgegmc.com



### MSC Customer Testimonials:

"We found the MSC contract very flexible and easy to use in getting our Ford F-150 pickup. Nelson Auto Center made the whole process go smoothly." Paul Marcus, Willmar Wastewater Treatment Plant

"Upon hearing how well this MSC contract worked for the Waste Water Treatment Plant, we contacted Nelson Auto Center, and ordered two Ford F-350 cab/chassis, and everything went as smoothly as we hoped it would. This makes it easy for us to get what we need." Scott Ledebor, Willmar Public Works Department

## Copy Paper



### Order May- August 2012 - \*

Discount: varies by product and quantity;  
order form available in May  
Contact: Katie Schmitt  
kschmitt@ssc.coop

## Office Supplies

### OfficeMax - \*

Discount: Average  
of 57% off; Free  
shipping and next day delivery on most items  
Contact: Laura Hartsell  
612-296-9887 or laurahartsell@officemax.com



**OfficeMax**<sup>®</sup>



\* Contract is result of MSC bid

\*\* Contract is a preferred vendor agreement negotiated by MSC

+ Contract is result of AEPA bid

# Contract is result of SSC bid

## Contract is a preferred vendor agreement negotiated by SSC

## Buildings & Grounds

### Acme Electric - \*\*

Tools, Equipment, and Sharpening Services  
Discount: up to 10%  
Contact: Brian Wavra  
800-732-4287 or slaturnus@acmetoolcrib.com



### Arnold's Supply and Kleenit Co. - #

Custodial Supplies  
Discount: line item;  
minimum of 15% off  
Contact: Fred Holmen  
507-289-2393 or fred@Arnolds-Supply.com



### Beckley's - ##

Mobile Shredding Service  
Discount: Special pricing and  
services for SSC members  
Contact: Greg Schliesman  
507-282-8659 or greg@beckleysinc.com



### Midwest Playscapes - \*

Playground Equipment & Park Amenities  
Discount: 5% - 17%  
Contact: Tom Witek  
800-747-1452 or playscapes@earthlink.net



### Midwest Technology Products - +

Industrial Arts, Vocational and Technology Equipment  
Discount: 10% and free shipping  
Contact: Sarah Cruz  
800-831-5904, ext. 3120 or scruz@midwesttechnology.com



### Polaris - +

Utility Vehicles  
Discount: 10% off the Ranger line  
of Polaris vehicles and up to 20% off accessories  
Contact: Sheila Shaughnessy  
763-417-8659 or sheila.shaughnessy@polarisind.com



### Sports Surfaces Distributing/Robert Cohen - +

Hardwood & Synthetic Flooring, Track Restoration  
Discount: varies by project  
Contact: Linda Jones  
877-395-1978 or ljones@sport-surfaces.com



### Scott Electric - \*\*

AV and Stage Lamps  
Discount: up to 77%  
Contact: Mark Troutman  
800-442-8045 ext. 1505 or sld@scottelectric.com



### The Retrofit Companies - \*\*

Recycling Services  
Discount: varies by item  
Contact: Michelle Gwin  
Phone: 800-795-1230 or mgwin@retrofitcompanies.com



### Tremco - +

Roofing Products and Management  
Discount: varies by project  
Contact: Craig Hulbert  
952-835-5667 or chulbert@tremcoinc.com



### TRIDIM Filter Corporation - \*\*

Discount: 25% - 45%  
Contact: Bob Harken  
612-978-4756 or b.harken@tridim.com



## Furniture

### OfficeMax - \*

Office Furniture and Equipment  
Discount: varies by product  
Contact: Laura Hartsell  
612-296-9887  
laurahartsell@officemax.com



### Scholastic Equipment Company - \*

School Furniture and Equipment  
Discount: ranges from 25%-53%  
Contact: Mike Howard  
507-236-5569  
mhoward\_scholasticequip@yahoo.com



### School Specialty - +

School Furniture and Equipment  
Discount: at least 6%  
Contact: John Burman  
507-674-3582 ext. 81083  
jburman@schoolspecialty.com



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## Technology Equipment & Supplies

### CDI - \*

Remanufactured Computers  
Discount: up to 15% off  
Contact: Josh Chavarie  
1-888-226-5727, ext. 716  
chavarie@cdicomputers.com



### CDW-G - +

Technology Equipment  
Discount: 2% - 13% off, free shipping  
Contact: Oleg Krylov  
866-770-0358  
olegkry@cdwg.com



### MNJ Technologies Direct - +

Technology Equipment  
Discount: 7% off list price  
Contact: Chris Mitchell  
800-870-4340 ext. 8361  
cmitchell@mnjtech.com



### NDR Cables and Networks - \*\*

Cabling and Networking Supplies  
Discount: up to 60%  
Contact: Lance Moon  
888-637-2225  
lmoon@ndrcables.com



### OfficeMax - \*

Technology Equipment  
Discount: varies by product, free shipping  
Contact: Laura Hartsell  
612-296-9887  
laurahartsell@officemax.com



### Partstock - \*

Remanufactured Computers  
Discount: 20% below list price  
Contact: Devang Shah  
877-928-4800 ext. 218  
dshah@partstock.com



### Reason Computers - \*

Discount: 45% off list price  
Contact: Tom Morton  
800-800-4860  
tmorton@reasonco.com



### Scott Electric - \*\*

AV and Stage Lamps  
Discount: up to 77%  
Contact: Mark Troutman  
800-442-8045 ext. 1505  
sld@scottelectric.com



### Tech Depot - \*\*

Technology Equipment  
Discount: 1% - 7% above cost; Free shipping  
Contact: Sean Raby  
800-625-9866 ext. 7259  
sraby@techdepot.com



### Tierney Brothers - \*

Audio Visual Products  
Discount: 5% - 39%  
Contact: Andrew Polehna  
800-933-7337 ext. 319  
coop@tierneybrothers.com



## Interactive Whiteboards

### BG Innovations - \*

Instruction Interactive Whiteboards and Accessories  
Discount: 7% - 33%  
Contact: Tim Franke  
888-688-0759 ext 710  
tim@bgi-usa.net



### Tierney Brothers - \*

SMART Interactive Whiteboards  
Discount: 20%  
Contact: Andrew Polehna  
800-933-7337 ext. 319 or coop@tierneybrothers.com



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## Software & Web Based

### AESOP - \*\*

Automated Substitute Placement  
Absence Management Service  
Discount: 10%  
Contact: Spencer Sunde  
Phone: 610-727-0313  
ssunde@frontlineplacement.com



### Knowledge Delivery Systems - ##

Online Professional Development  
Price: \$55 for 10 clock hours - CEUs  
800-728-0032  
SSC@kdsi.org



### AppliTrack- \*\*

Web-Based Applicant Tracking  
Discount: varies by package  
Contact: Chris Hoehn  
866-667-1277 ext. 104  
chris@generalasp.com



### netTrekker - \*\*

Educational Search Tool  
Price: \$1.20 per student  
Contact: Nancy Hope-Landon  
877-517-1125  
nhlandon@nettrekker.com



### Honeywell Instant Alert - \*

Student Notification Systems  
Price: \$2.30 per seat  
Contact: Mark Wolle  
612-802-4090  
mark.wolle@honeywell.com



### PC Mall Gov - \*

Microsoft, Adobe, Filemaker,  
and Symantec Software  
Discount: varies by license  
Contact: Jacques Rioux  
800-625-5468 ext. 38038  
jacquesr@pcmallgov.com



### Journey Ed - \*\*

Microsoft products  
Price: discount varies  
Contact: Amy Sunderlage  
800-817-2347, ext. 473  
amy.sunderlage@journeyeducation.com



### Study Island - \*\*

MCA Test  
Preparation Software  
Discount: up to 15%  
Contact: Andrew Zierman  
800-419-3191 ext. 7671  
andrew.zierman@studyisland.com



## Classroom Supplies

### Acme Electric - \*\*

Tools and Equipment  
Discount: up to 10%  
Contact: Brian Wavra  
800-732-4287  
bwavra@acmetoolcrib.com



### BSN Sports/US Games - +

Athletic and P.E. Products  
Discounts: 8-35%  
Free shipping on most items, refer to  
quote #: 29332  
Contact: Nate Wood  
800-527-7510 ext. 7514  
nwood@sportssupplygroup.com



### LanSchool- \*\*

Classroom Management Software  
Discount: 25% discount  
Contact: Jessica Menasian  
877-370-5546 or jessica@lanschool.com



### Lightspeed - \*

Amplification Solutions  
Discount: 22% or more  
Contact: Ken Engstrom  
888-573-7887  
ken.engstrom@lightspeed-tek.com



### Midwest Technology Products - +

Industrial Supplies  
Discount: 10%; free shipping  
Contact: Sarah Cruz  
800-831-5904 ext. 3120  
scruz@midwesttechnology.com



### Nasco - \*\*

Classroom Supplies  
Discounts: 10 - 20% on select catalogs  
Contact: Dave Johnson  
800-558-9595  
quotes@enasco.com



### School Specialty - +

Consumable School Supplies  
Discount: 36% off list price on most  
catalogs; free shipping on  
orders of \$49 list price or more  
Contact: John Burman  
507-674-3582 ext. 81083  
jburman@schoolspecialty.com



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# SAVE THE DATES!

## Cooperative Purchasing Lunch & Learn Series



**October 13 • 11:30 am - 1 pm**

### Introduction to Study Island Lunch and Learn

Learn how Study Island can improve student performance and test scores on the MCAs. If you are unable to attend this session at SSC, sign up for a live webinar from 4-5 pm on October 11 by emailing Andrew Zierman at [andrew.zierman@studyisland.com](mailto:andrew.zierman@studyisland.com).



**October 25 • 11:30 am - 1 pm**

### Maintaining Sustainable Facilities

Presented by Tremco

Explore how buildings can generate revenue for school improvement and capital projects. Learn how self-funding plans can improve energy efficiency and which projects provide the best return on investment.

Come as a team - administrators, facility directors and business managers!



**November 17 • 11:45 am - 12:45 pm**

### ControlPay® Advanced Lunch and Learn

Presented by Commerce Bank

ControlPay® Advanced is an automated accounts payable system offered at no cost by Commerce Bank. This system replaces paper check writing with electronic vendor payments through the Visa® Network. Commerce Bank provides program implementation, training, technology support, vendor enrollment and ongoing customer service.

There is no fee to attend any of these sessions at SSC. Pre-registration is required. Lunch will be provided.